

# Managing Information System Projects



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# Importance of Project Management in IS



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- 1995 survey in USA (Standish group “Chaos” survey)
  - 31% of IT projects cancelled before completion
  - 53% over budget / over schedule
  - only 16% were completely successful
  - only 9% of large projects were completely successful
- Dot-com bust 2001
  - poorly conceived projects, poor monitoring
- ERP system project “non-successes”



# Definitions

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- A **project** is a temporary endeavour undertaken to accomplish a unique purpose
- **Project management** is the application of **knowledge, skills, tools and techniques** to project activities in order to meet stakeholder needs and expectations from a project



# Objective of this session

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- To give an overview of Project Management of large Information Systems / IT projects
  - Current body of knowledge
  - All aspects of project management as applicable to IT projects with emphasis on e-commerce



# What is a successful project?

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The project is successful if

- It delivers **measurable organizational value (MOV)**
  - measurable
  - of value to the organization
  - agreed upon
  - verifiable
- It is completed within an acceptable schedule at an acceptable cost



# Types of MOV

**Table 2.1 Potential Areas of Impact for IT Projects**

<i>Potential Area</i>	<i>Examples of Desired Impact</i>
Strategic	<ul style="list-style-type: none"><li>■ Penetration of new markets</li><li>■ Transformation of the terms of competition within the market</li><li>■ Increased market share</li></ul>
Customer	<ul style="list-style-type: none"><li>■ Customers have more choices of products or services</li><li>■ Customers receive better products or services</li><li>■ Transaction processes are more efficient or effective</li></ul>
Financial	<ul style="list-style-type: none"><li>■ Increased profit</li><li>■ Increased margins</li></ul>
Operational	<ul style="list-style-type: none"><li>■ Lower costs due to streamlined operations</li><li>■ Increased operational effectiveness</li><li>■ Improvements to supply chain</li></ul>
Social	<ul style="list-style-type: none"><li>■ Education</li><li>■ Health</li><li>■ Safety</li><li>■ Environment</li></ul>

SOURCE: Adapted from *CIO* magazine's Enterprise Value Awards Application Form and Elaine M. Cummings, "Judgment Call," *CIO*, February 2, 2000, <http://www.cio.com/awards/eva/index.html>.



# The Project Management Office

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- Provides support and collects data while providing tools and methodologies to all project groups
- Manages the company's portfolio of IT projects
- Provides historical information that can be used as the basis for estimating and conducting checks for projects
- Is a centre of excellence for project management
- Enforces priorities and controls that keep the projects on track
- Coordinates cross functional projects
- Provides a standardized way for all projects to be planned, managed and reported



# Project management areas

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- Scope management
- Time management
- Cost management
- Quality management
- Human resource management
- Communications management
- Risk management
- Procurement management
- Integration management



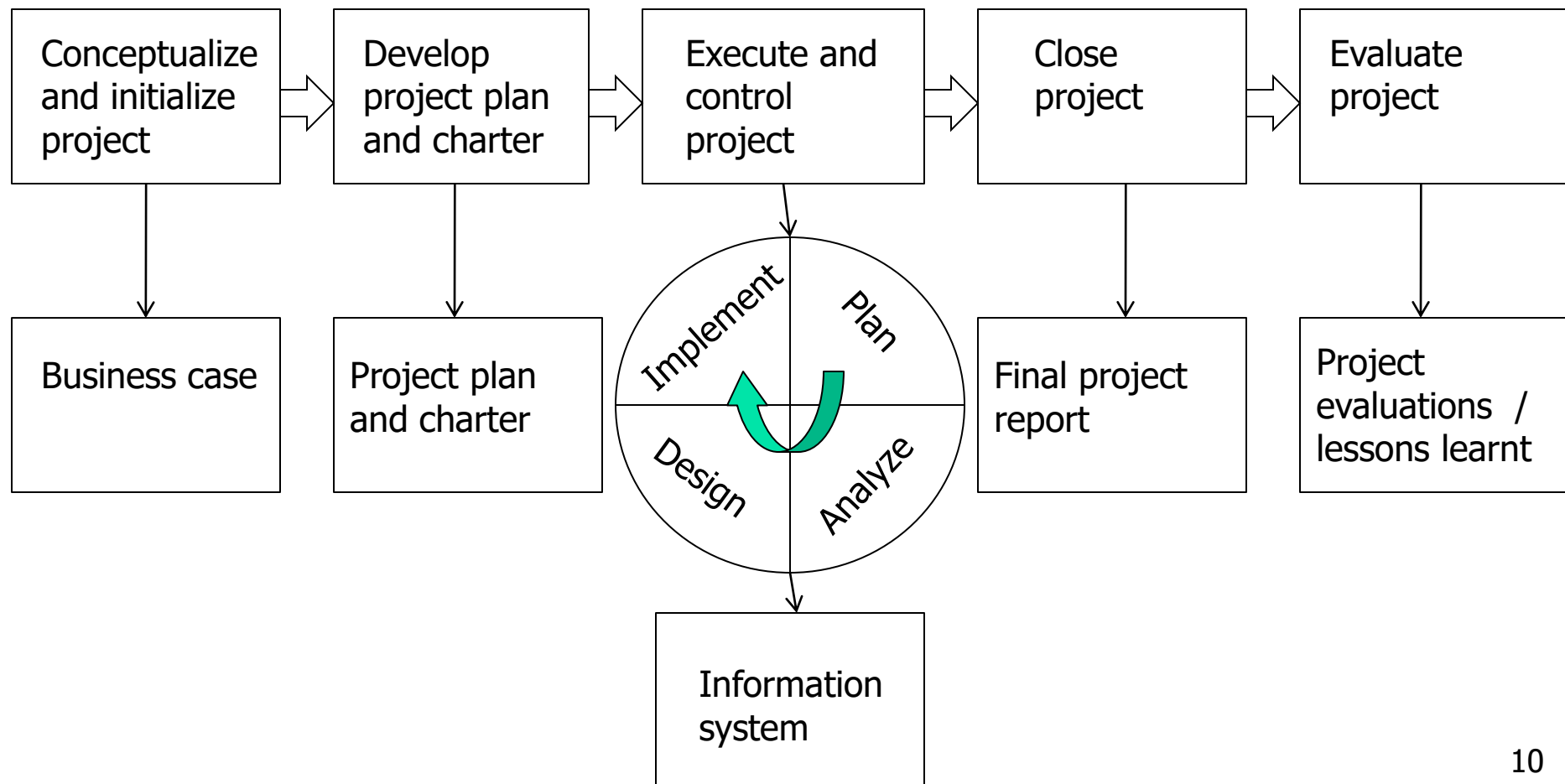


# IT project lifecycle

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- Define project goal
  - Plan project
  - Execute project plan
  - Close project
  - Evaluate / assess project
- IT / e-commerce projects have certain peculiarities
- initial estimations are more inaccurate
  - the social dimension is more pronounced
  - non-technical and technical issues are equally important throughout the project

# IT project lifecycle



# Developing the Business Case

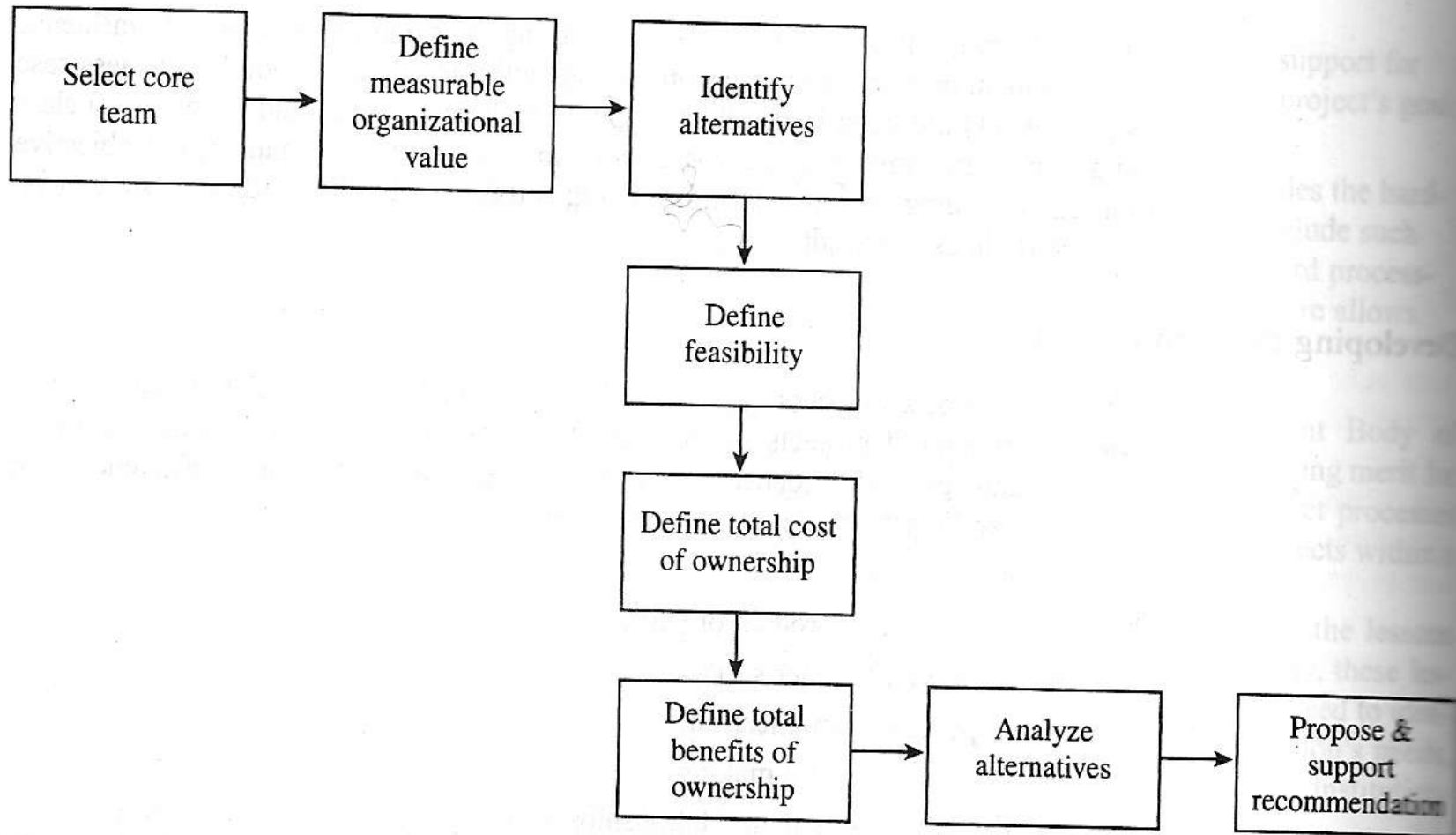


Figure 2.3 The Process for Developing a Business Case



# Detailed Project Plan

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- What needs to be done
- Who will do the work
- When will they do the work
- How long will it take
- How much will it cost



# The Project Charter

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- A key deliverable: an agreement between the project sponsor and the project team
- Defines how the project will be organized
- Clarifies the project scope and defines the project objectives in terms of scope, schedule, budget, and quality standards
- Identifies and gives authority to the project manager
- Defines roles and responsibilities
- Identifies project stakeholders



# More on the Project Charter and Detailed Project Plan

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- The project charter and detailed project plan set out:
  - Who is the **project manager**? the **project sponsor**?
  - Who is on the **project team**, and what **role** does everyone associated with the project play?
  - What is the **estimated scope, cost and time schedule** of the project?
  - What **resources and technology** will be required?
  - What **approach, tools, and techniques** will be used to develop the information system?
  - What **tasks or activities** will be required to perform the project, and **how long** will these tasks or activities take?

# Project planning framework

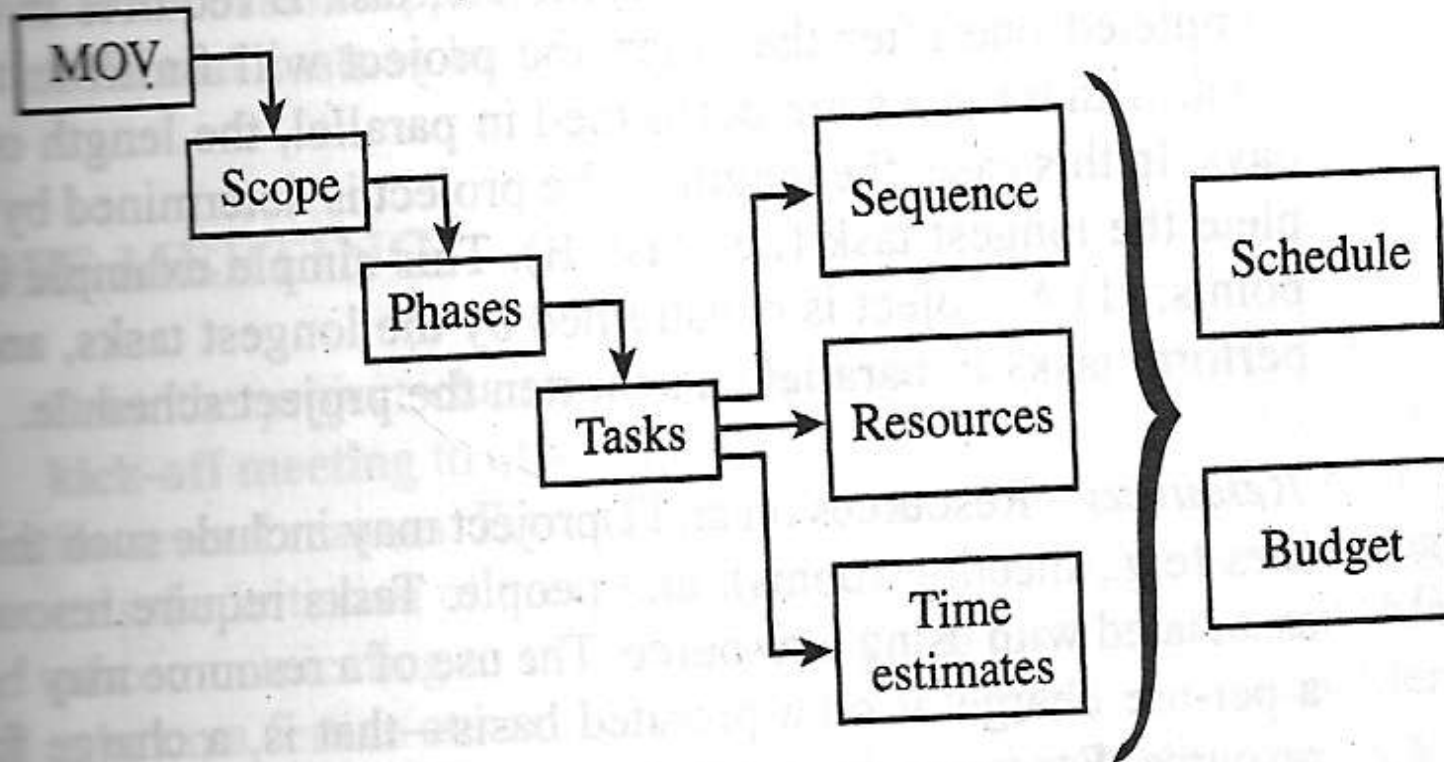


Figure 3.5 The Project Planning Framework—Defining the MOV



# Scope definition

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- Two types of scope
  - Project scope
  - System scope
- Project scope is defined by
  - Deliverable definition table
  - Deliverable structure chart: defines detailed work packages
  - Work breakdown structure (WBS): further details the scope
- System scope is defined by
  - Context level data flow diagram (DFD)
  - High level use case diagram





# Project scope

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- Scope statement
  - Sets expectations
  - Defines constraints
- Work within the scope boundary must support the project's measurable organizational value (MOV)
- Work outside the scope boundary (i.e. not within the project scope) must be identified



# Project stakeholders

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- Service users
- System users
- Project management team
- Application development team
- Hardware providers
- Software and service providers
- Project steering committee
- Regulatory bodies
- Investors



# The project organization

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- The formal organization
  - Functional
  - Matrix
  - Project-based
- Roles within the project team
  - Project manager
  - Domain specialist / business analyst
  - Solution architect
  - System analysts, development specialists
  - Quality specialist, estimation specialist
  - Implementation coordinator
  - Finance coordinator

# Types of project organization

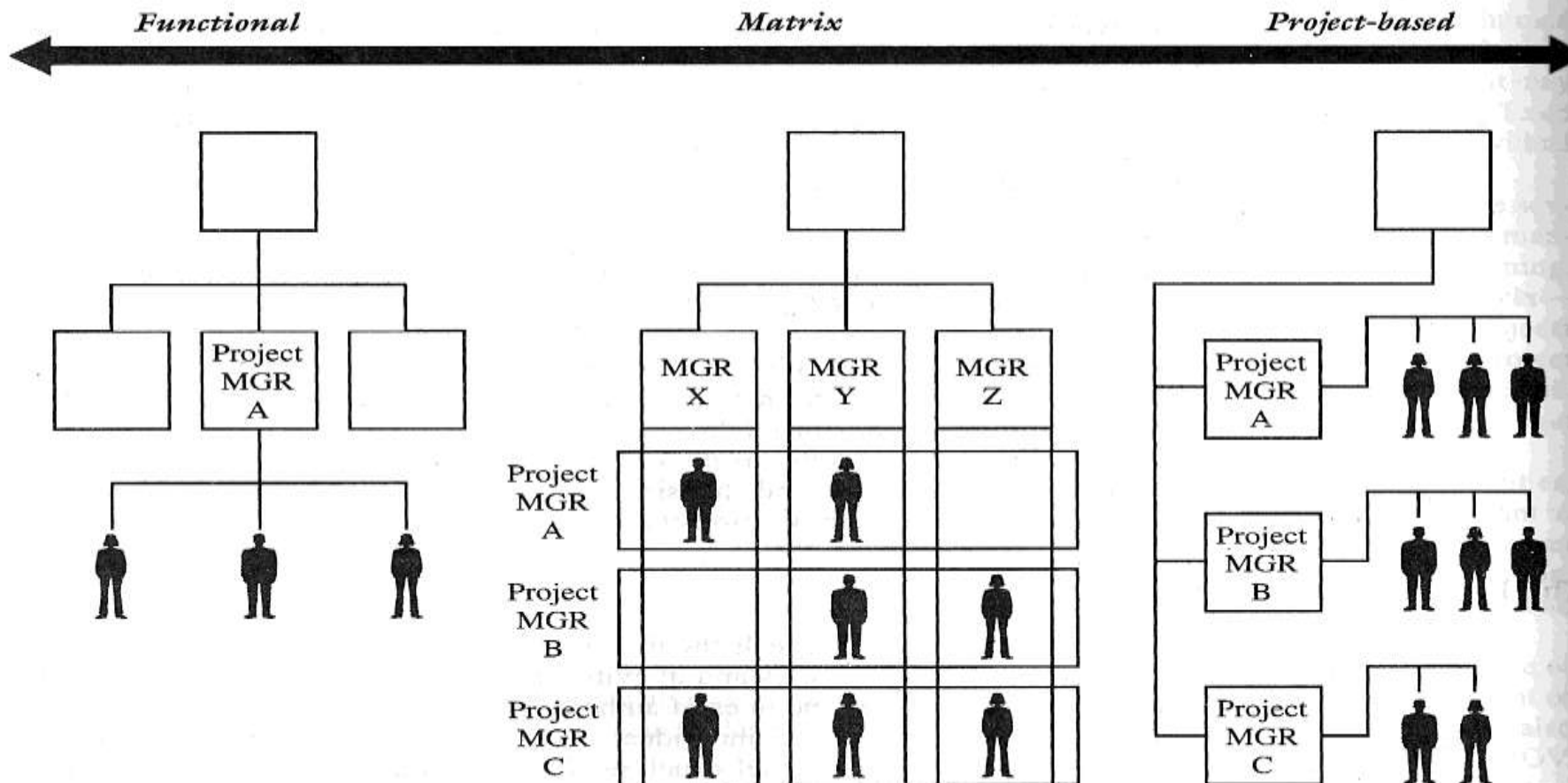


Figure 4.1 Organizational Structures



# The informal organization

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- Stakeholders
  - Interested in project success
  - Interested in project failure
- Stakeholders exercise varying degrees of influence on the project
- Some informal roles with different objectives and strategies are
  - Project champion
  - Project owner
  - Consultant
  - Decision maker
  - Advocate
  - Ally, adversary, etc.



# Kick-off meeting

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- First meeting after approval of project charter and project plan
- Involves **major stakeholders**
- Signals the closure of the planning phase
- Communicates the project charter and project plan
- Starts each stakeholder off with a positive attitude

# Scope management plan

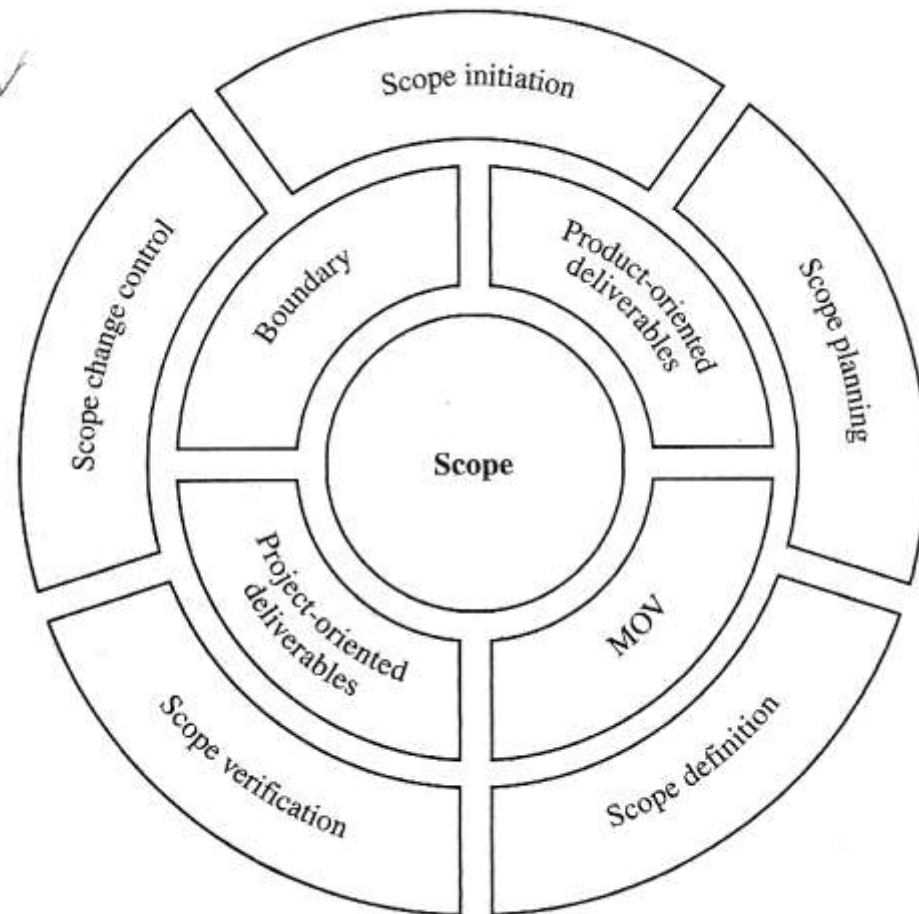


Figure 5.1 Scope Management Plan



# Scope change control

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- Scope changes can occur during the project
  - Scope grope
  - Scope creep
  - Scope leap
- Scope change control is a must
  - Scope change request form
  - Scope change request log





# Project time management

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- The size of IT projects and effort involved are difficult to estimate
- The effort estimate has to be made progressively more accurate during the course of the project
- **Work Breakdown Structure** results in manageable chunks of work, called **work packages**
- Individual work packages generally require a few man-days effort to complete

# Work package

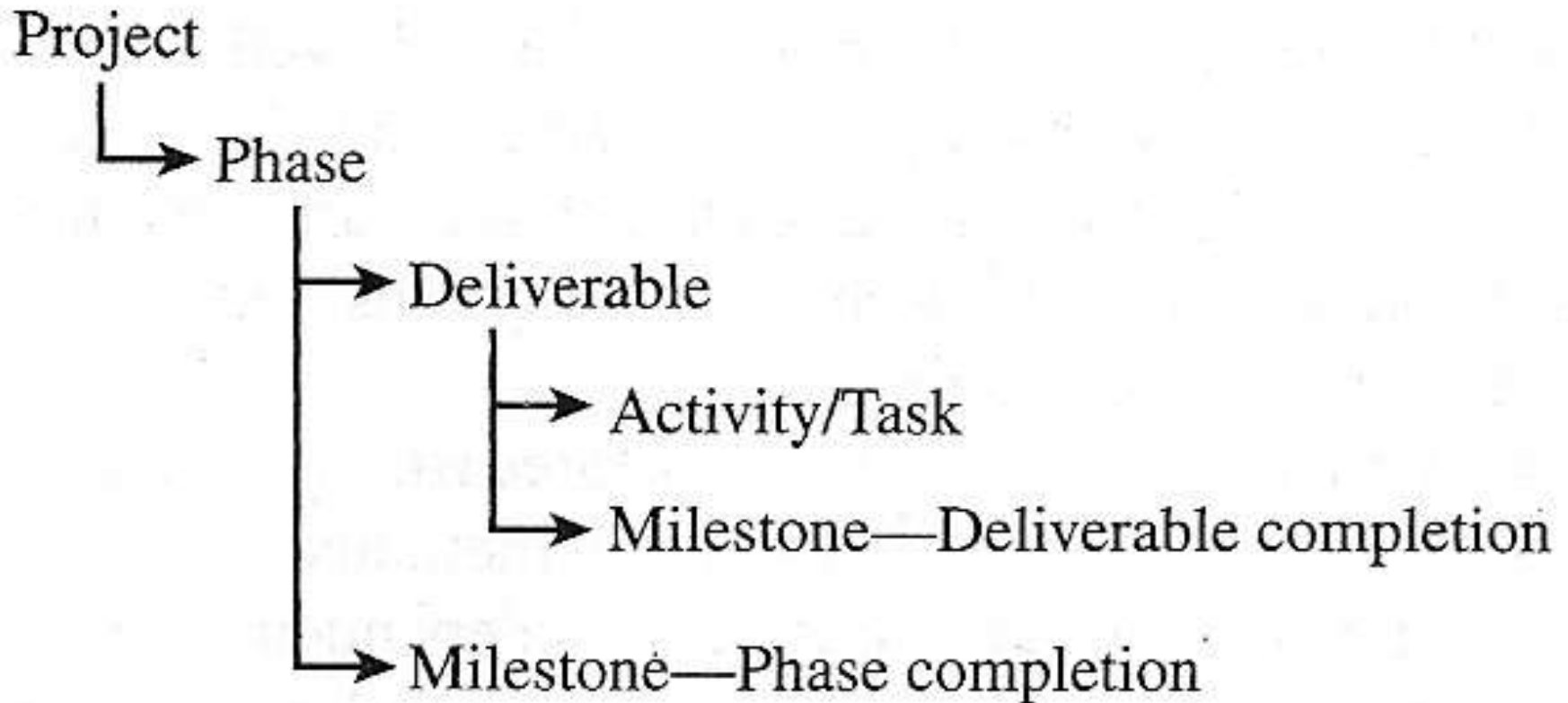


Figure 6.1 Work Package



# Project estimation

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- Guesstimating
- Delphi technique
  - Experts provide independent anonymous estimates and discuss findings
- Time boxing
- Top-down estimating
- Bottom-up estimating



# Software estimation

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- Function points are an independent measure of system size
  - Unadjusted function points (UAF) are obtained from the specified system requirements
  - UAF are adjusted by applying a Value Adjustment factor (VAF), which is derived from 14 General System Characteristics (GSCs) of the system
- Effort required to develop a system varies according to development platform
- COCOMO II method of effort estimation is used to arrive at
  - Effort estimate in person-months
  - Estimated project duration
  - Estimated team size



# System size in different development environments

Table 6.3 Function Point Conversion to LOC

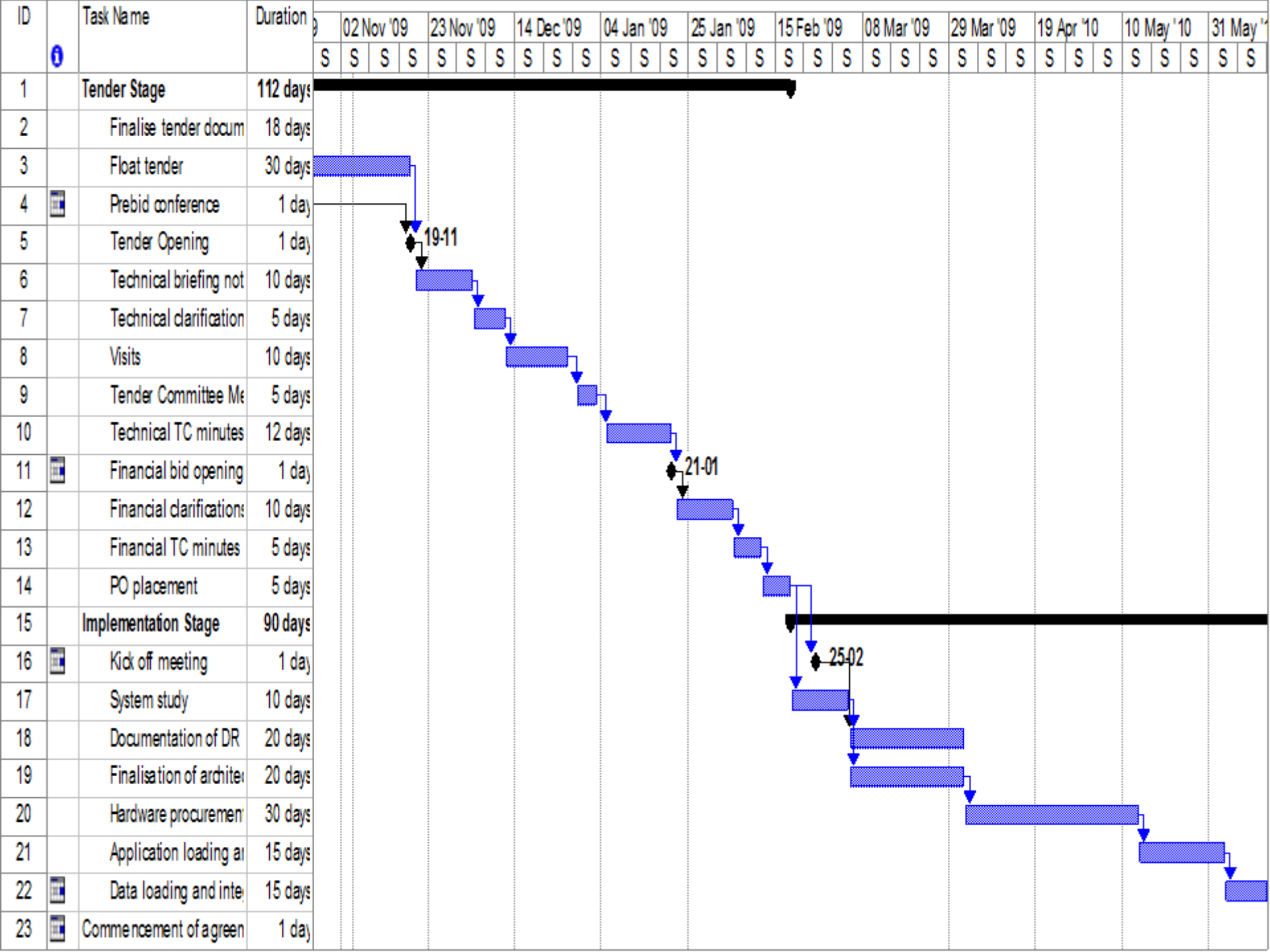
<i>Language</i>	<i>Average Source LOC per Function Point</i>	<i>Average Source LOC for a 210 FP Application</i>
Access	38	7,980
Basic	107	22,470
C	128	26,880
C++	53	11,130
COBOL	107	22,470
Delphi	29	6,090
Java	53	11,130
Machine Language	640	134,440
Visual Basic 5	29	6,090



# Project schedule

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- The project schedule is derived from the Work Breakdown Structure
  - Activities
  - Milestones
- Gantt chart
  - convenient depiction of the project schedule
- PERT / CPM diagrams
  - help in analyzing the project schedule
  - provide the critical path
- Project schedule also depends on
  - Utilization of resources
  - Availability of key resources





# Cost estimation and budgeting

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- Direct costs
  - Cost of resources directly involved in work
- Support costs
  - Office space, travel and transport, consultants
- Implementation costs
- Maintenance costs
- Sunk costs
- Costs of learning curve
- Contingent reserves





# Budgeting and costing (cont'd)

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- Abstract cost estimate at inception of project
- Detailed estimate at the time of project initiation: **baseline** estimate
- Part estimates are prepared for large projects
- Progressive refinement of the estimate is generally required
- Revisions and material modifications have to be made

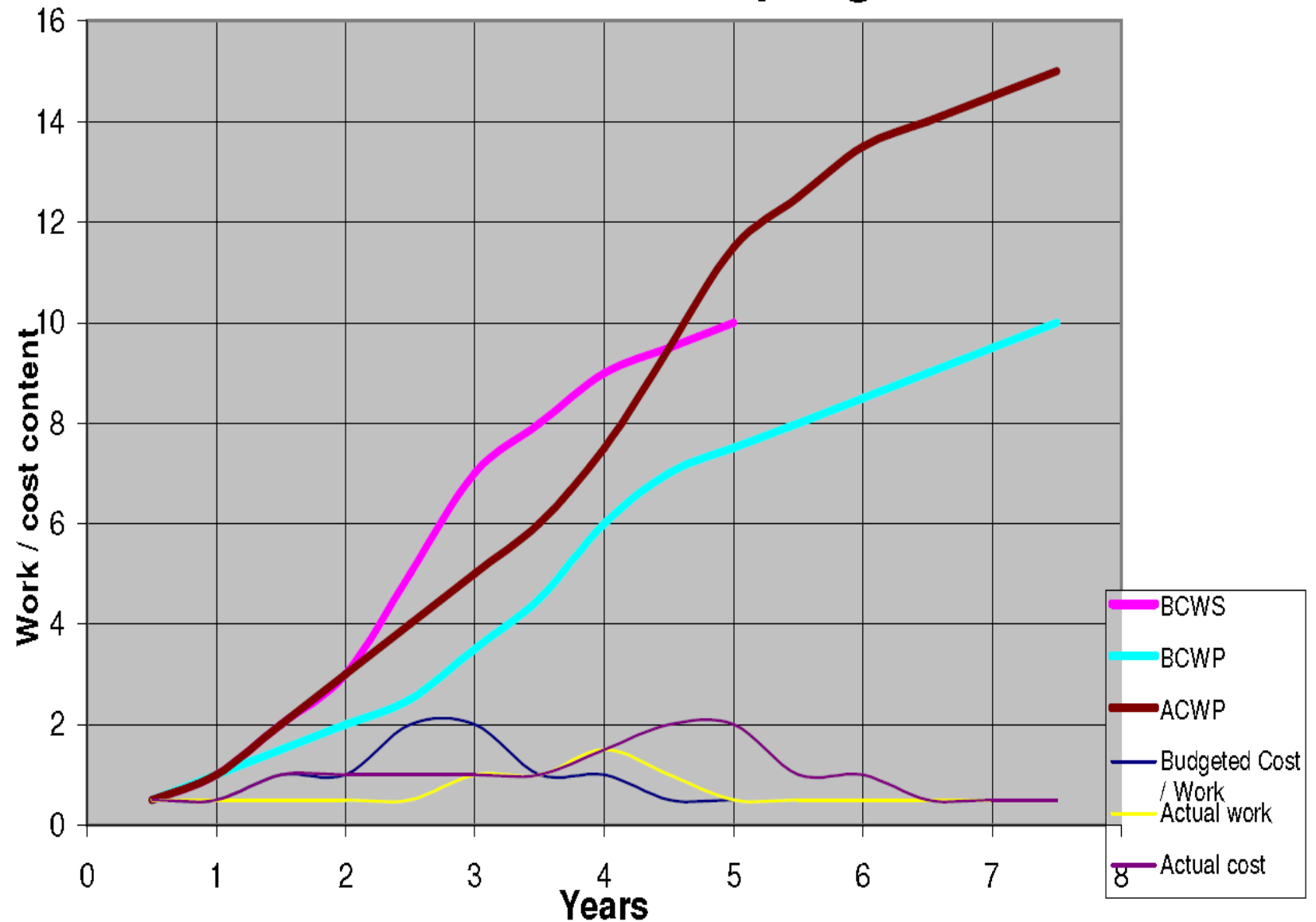


# Measuring project progress

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- High level costing metrics help in overall project control
  - Budgeted cost of work scheduled (BCWS)
  - Actual cost of work performed (ACWP)
  - Earned value / Budgeted cost of work performed (BCWP)
  - Cost performance index (CPI) =  $BCWP \div ACWP$
  - Schedule performance index (SPI) =  $BCWP \div BCWS$
  - Minimum funds needed =  $\text{Original budget} \div CPI$
  - Probable funds needed =  $\text{Original budget} \div (CPI \times SPI)$

# Cost and work progress





# Risk in IT projects

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- “An uncertain event or condition that, if it occurs, has a negative (or positive) effect on the project objectives”
  - A positive risk is an opportunity
- Effective risk management
  - minimizes the probability and consequences of negative events
  - maximizes the probability and benefits of positive events



# Risk identification methods

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- Learning cycles
- Brainstorming
- Nominal group technique
- Delphi technique
- Checklists
- SWOT analysis (strengths, weaknesses, opportunities, threats)
- Cause-and-effect (Ishikawa) diagrams

# Ishikawa diagram

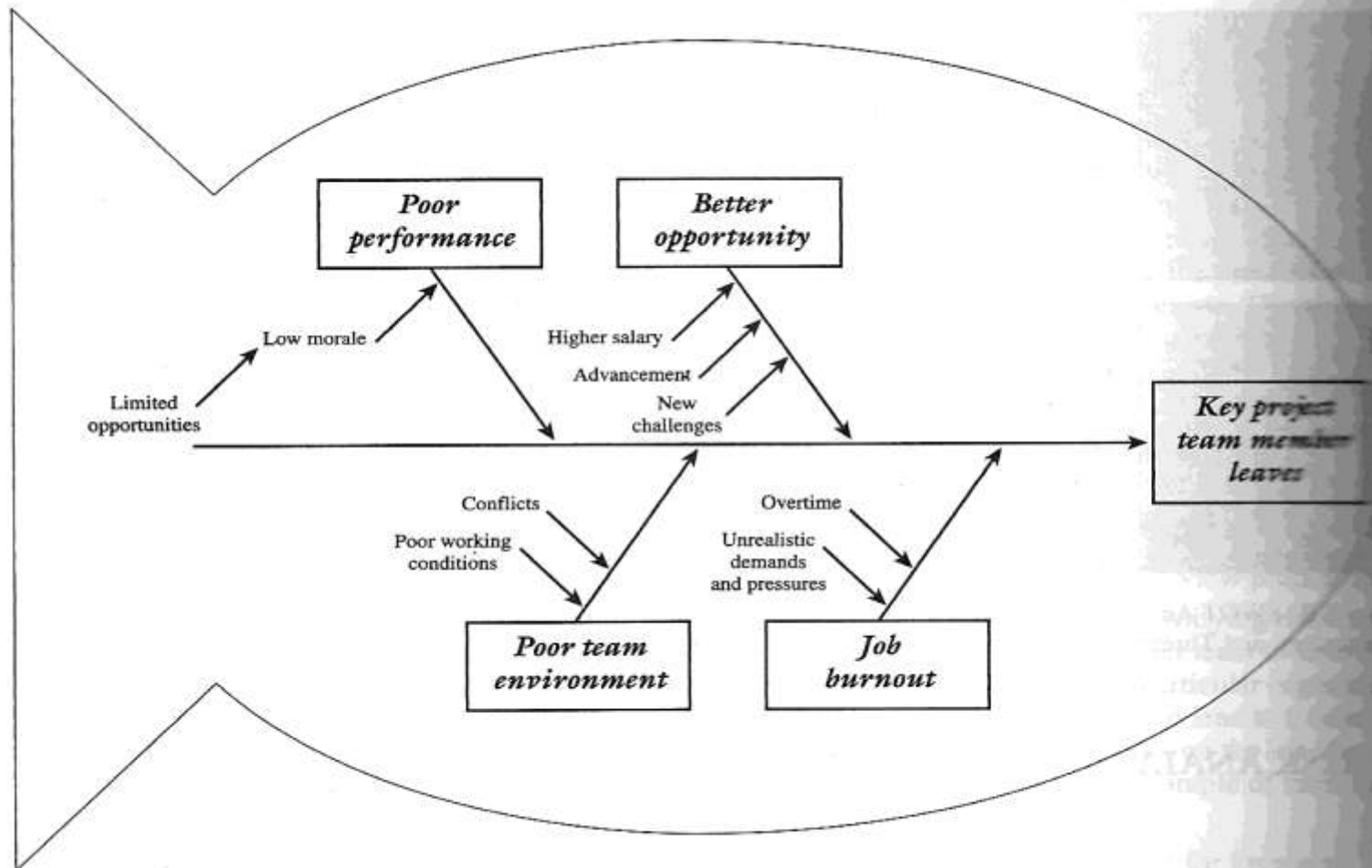


Figure 8.4 Cause and Effect Diagram

# Various project risks

Table 8.1 Various Software Risks for IT Projects

<i>MIS Software Risks</i>		<i>Systems Software Risks</i>		<i>Commercial Software Risks</i>		<i>Military Software Risks</i>		<i>Contract or Outsourced Software Risks</i>		<i>End-User Software Risks</i>
Creeping user requirements	80%	Long schedules	70%	Inadequate user documentation	70%	Excessive paper work	90%	High maintenance costs	60%	Non-transferable application
Excessive schedule pressure	65%	Inadequate cost estimates	65%	Low user satisfaction	55%	Low productivity	85%	Friction between contractor & client personnel	50%	Hidden errors
Low quality	60%	Excessive paper work	60%	Excessive time to market	50%	Long schedules	75%	Creeping user requirements	45%	Unmaintainable software
Cost overruns	55%	Error-prone modules	50%	Harmful competitive actions	45%	Creeping user requirements	70%	Unanticipated acceptance criteria	30%	Redundant application
Inadequate configuration control	50%	Canceled projects	25%	Litigation expense	30%	Unused or unusable software	45%	Legal ownership of software & deliverables	20%	Legal ownership of software & deliverables

SOURCE: T.C. Jones, *Assessment and Control of Software Risks*, 1994.



# Risk strategies

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- Accept or ignore risk
- Avoid risk
- Mitigate risk impact or probability
- Transfer risk responsibility

The project risk plan contains

- Risk identifier
- Risk trigger
- Owner of the risk
- Planned response



# Project risk checklist and classification

## *Risk Checklist*

- ✓ Funding for the project has been secured.
- ✓ Funding for the project is sufficient.
- ✓ Funding for the project has been approved by senior management.
- ✓ The project team has the requisite skills to complete the project.
- ✓ The project has adequate manpower to complete the project.
- ✓ The project charter and project plan have been approved by senior management or the project sponsor.
- ✓ The project's goal is realistic and achievable.
- ✓ The project's schedule is realistic and achievable.
- ✓ The project's scope has been clearly defined.
- ✓ Processes for scope changes have been clearly defined.

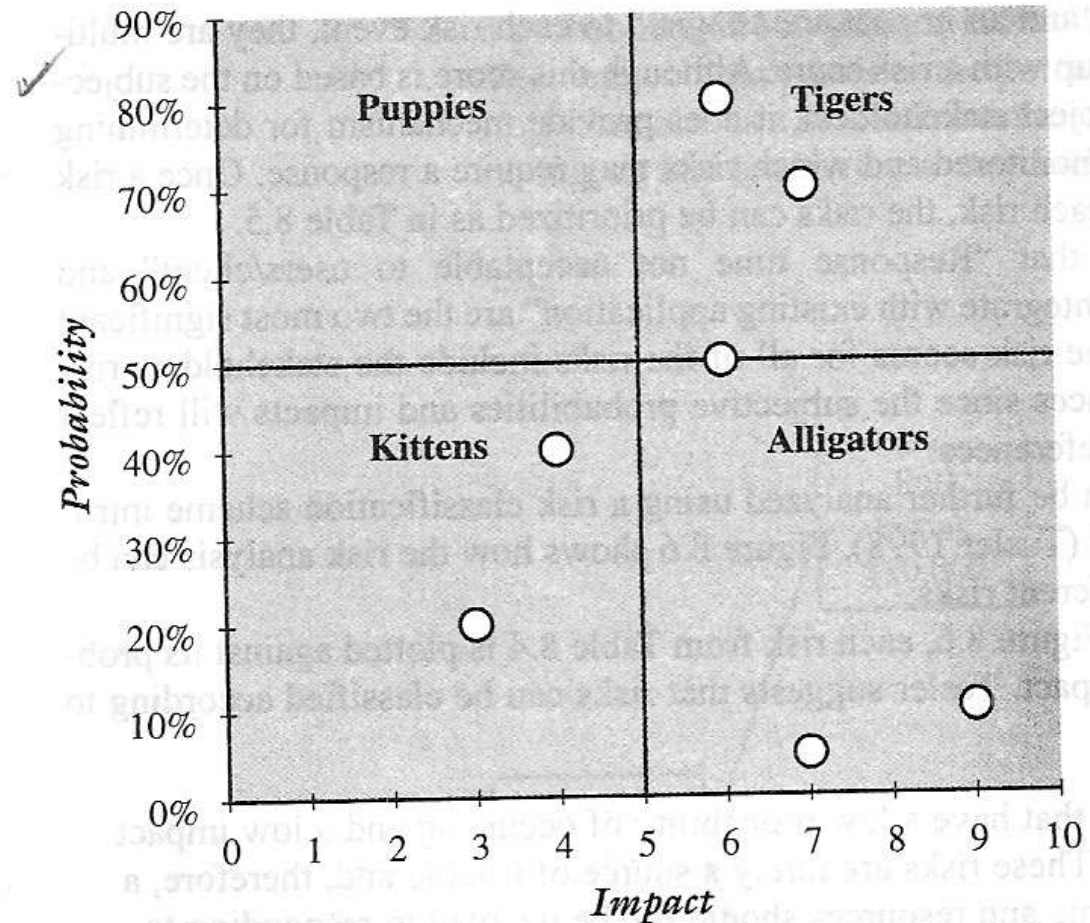


Figure 8.6 Tusler's Risk Classification Scheme



# Project communication

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- Communication plan
  - what is to be communicated
  - to whom
  - at what interval
  - in what format
- Project metrics: measurement of some aspects of the project
  - understandable
  - quantifiable
  - easy to collect
  - high impact
- “Trying to run a project team without a good measurement system is like trying to drive a car without dashboard instruments”



# The pillars of system quality

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- Standards, metrics, tools and methods
- Verification and validation
- Change control and configuration management
- Lessons learnt and best practices



# Quality management principles

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- Customer focus
- Leadership and human resources
- System and process approach
- Continual improvement
- Factual approach to decision making



# Quality management standards

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- ISO9000 quality management system
  - Plan-do-check-act (PDCA) philosophy
  - TickIT guidelines: specifically for ISO9000 implementation for software development
- Six Sigma
  - Define – measure – analyze – improve – control (DMAIC) philosophy
- Capability maturity models (SEI-CMM, PCMM, ICMM)
  - Process capability
  - Process performance
  - Process maturity
  - Level 1: Initial
  - Level 2: Repeatable
  - Level 3: Defined
  - Level 4: Managed
  - Level 5: Optimized



# Verification and validation

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- IVV – Independent verification and validation
- Verification
  - Technical reviews
  - Inspections by peers
  - Business reviews
  - Management reviews
- Validation
  - Scope validation
  - Functional validation
  - Performance validation



# Testing

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- Unit testing
  - Testing of single unit of the system
    - Black box testing
    - White box testing
- Integration testing
  - Testing a number of units to see if they work together
- Acceptance testing
  - Testing to see whether a system meets acceptance criteria
- Regression testing
  - Testing to ensure that there is no ripple effect after a configuration change



# Configuration management

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- Component identification
- Version control
- Configuration building
- Change control
- Configuration management tools provide a common interface





# Managing change in IT projects

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- IT projects are “socio-technical” projects
- User perceptions and attitudes can make or break a project
- All stakeholders may not dislike the change
- Present state → transition state → final state
- But all stakeholders will resist the transition
- Unfreezing → changing → re-freezing
- Change management is therefore a real challenge and not “fancy jargon”



# Willingness, readiness and ability to change

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- Identify the players
  - Sponsor
  - Change agents
  - Targets
- Understand depth of change
  - Lines of authority
  - Work content
  - Power equations
  - Informal relationships



# Strategies for change

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- Rational-empirical approach
  - People follow predictable behaviour patterns
  - People follow their own self-interests
  - Consistent information flow is the key to effective change management
- Normative-reeducation approach
  - Focus on core values, beliefs, and relationships within groups
- Power-coercive approach
  - Power-authority-rewards-threat approach
  - Often results in temporary compliance
- Environmental-adaptive approach
  - Focus on immediate and drastic action
  - “there is no alternative”
- Different strategies needed for different situations
- Combinations might be needed



# Conflict

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- “Conflict ignored is conflict nurtured: confront conflict”
- Traditional view
  - Avoid conflict
- Contemporary view
  - Positive conflict can be beneficial
- Interactionist view
  - Conflict is important and necessary for performance



# Categories of conflict

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- Conflicts associated with goals, objectives, or specifications of the project
- Conflicts associated with administration, management structures, underlying philosophies
- Conflicts associated with interpersonal relationships: work ethics, styles, egos, personality clashes
- Project managers will spend 20% of their time managing conflicts!
  - Avoid
  - Accommodate
  - Force a resolution
  - Compromise
  - Collaborate



# Project implementation

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- Direct cutover
  - “big bang” approach
- Parallel run
  - “extra effort”
- Phased approach
  - “extra time and cost”



# Project closure

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- Normal
  - Planned orderly closure
- Premature
  - “Loose ends”: needs extra resources for maintenance
- Failed
  - “plug pulled” : needs a cancellation plan
- Reprioritized
  - “on the back burner”: resources should be pulled out quickly
- The perpetual project
  - At some point the organization needs to decide the fate of languishing projects
  - Terminating a perpetual project needs courage
  - Project reviews, mandated in advance, can prevent projects from becoming perpetual projects



# Project closure activities

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- Complete documentation
- Reduce bugs / deviations to an acceptable level
- Get project sponsor acceptance
- Prepare final project closure report
- Project closure report includes final project cost





# Project appraisal and evaluation

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- Initial appraisal
  - When project has just started
- Mid-term appraisal
  - During project execution
- Post-project appraisal / evaluation
  - Review the project's measurable organizational value
  - Review the scope, schedule, budget, and quality objectives
  - Review the project deliverables
  - Review the project team's performance
- Project audit



# Factors affecting project success

**Table 1.2** Summary of Factor Rankings for Successful, Challenged, and Impaired Projects

<i>Rank</i>	<i>Factors for Successful Projects</i>	<i>Factors for Challenged Projects</i>	<i>Factors for Impaired Projects</i>
1	User involvement	Lack of user input	Incomplete requirements
2	Executive management support	Incomplete requirements	Lack of user involvement
3	Clear statement of requirements	Changing requirements & specifications	Lack of resources
4	Proper planning	Lack of executive support	Unrealistic expectations
5	Realistic expectations	Technology incompetence	Lack of executive support
6	Smaller project milestones	Lack of resources	Changing requirements specifications
7	Competent staff	Unrealistic expectations	Lack of planning
8	Ownership	Unclear objectives	Didn't need it any longer
9	Clear vision & objectives	Unrealistic time frames	Lack of IT management
10	Hard-working, focused team	New technology	Technology illiteracy

SOURCE: Adapted from The Standish Group, *CHAOS* (West Yarmouth, MA: 1995), <http://www.standishgroup.com/visitor/chaos.htm>.



# Selecting a project: the Balanced Scorecard

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- A **Balanced Scorecard** can be used as a basis for selection of projects
- **Financial perspective:** Rate of return, economic value added
- **Customer perspective:** level of customer satisfaction
- **Internal process perspective:** efficiency and effectiveness of key processes
- **Innovation and learning perspective:** investing in the future
- Each of the above perspectives should be provided with measurable parameters



# Lessons from past projects

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- Analyze failed projects
  - Key failures
  - Technical versus organizational failures
  - “Critical failure factors”
- Analyze successful projects
  - Key success indicators
  - Critical success factors
  - Calculated risks taken
- Seek to know the “failures within the success and successes within the failure”



Thank you

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